

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

February 10, 2023

## Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2023 (Under Japanese GAAP)

Company name: SEINO HOLDINGS CO., LTD.  
 Listing: Tokyo Stock Exchange / Nagoya Stock Exchange  
 Securities code: 9076  
 URL: <https://www.seino.co.jp/seino/shd/>  
 Representative: Yoshitaka Taguchi, President and Chief Executive Officer  
 Inquiries: Nobuyuki Nozu, Chief Financial Officer  
 Telephone: +81-584-82-5023  
 Scheduled date to file quarterly securities report: February 10, 2023  
 Scheduled date to commence dividend payments: -  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the third quarter of the fiscal year ending March 31, 2023 (from April 1, 2022 to December 31, 2022)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended								
December 31, 2022	472,814	4.2	24,508	9.3	28,325	14.2	17,083	11.6
December 31, 2021	453,625	3.4	22,413	25.6	24,801	20.2	15,305	19.2

Note: Comprehensive income For the nine months ended December 31, 2022: ¥18,010 million ( 5.0%)  
 For the nine months ended December 31, 2021: ¥17,148 million (-1.5%)

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2022	94.27	88.47
December 31, 2021	83.85	78.73

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets Per share
As of	Millions of yen	Millions of yen	%	Yen
December 31, 2022	696,049	447,403	63.6	2,438.61
March 31, 2022	685,266	433,520	62.7	2,375.05

Reference: Equity  
 As of December 31, 2022: ¥442,558 million  
 As of March 31, 2022: ¥429,891 million

## 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	-	11.00	-	18.00	29.00
Fiscal year ending March 31, 2023	-	11.00	-		
Fiscal year ending March 31, 2023 (Forecast)				-	-

Note: Revisions to the forecast of cash dividends most recently announced: None

The dividend forecast for the fiscal year ended March 31, 2023 and for the total year are not yet determined.

## 3. Earnings Forecast of Consolidated Financial Results for Fiscal Year Ending March 31, 2023 (From April 1, 2022 to March 31, 2023)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	620,300	2.1	31,430	14.1	34,430	13.7	21,700	25.8	119.73

Note: Revisions to the forecast most recently announced: None

**\* Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None

(4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2022	207,679,783 shares
As of March 31, 2022	207,679,783 shares

- (ii) Number of treasury shares at the end of the period

As of December 31, 2022	26,200,480 shares
As of March 31, 2022	26,677,070 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

For the nine months ended December 31, 2022	181,217,174 shares
For the nine months ended December 31, 2021	182,522,677 shares

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The statements regarding forecast of financial results in this report are based on the information that is available to the Company, as well as certain assumptions that are deemed to be reasonable by management, and they are not meant to be a commitment by the Company. Therefore, there might be cases in which actual results differ materially from forecast values due to various factors.

#### 4. Quarterly Consolidated Financial Statement

##### (1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2022	As of December 31, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	94,488	97,667
Notes receivable - trade	5,704	6,524
Accounts receivable-trade and contract assets	113,995	117,422
Securities	14,000	5,999
Inventories	11,236	12,857
Other	6,498	10,154
Allowance for doubtful accounts	(345)	(435)
Total current assets	245,578	250,189
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	115,365	118,019
Machinery, equipment and vehicles, net	22,046	20,142
Tools, furniture and fixtures, net	3,627	3,509
Land	185,077	187,536
Construction in progress	4,622	3,524
Other, net	10,939	10,096
Total property, plant and equipment	341,679	342,828
Intangible assets		
Goodwill	11,126	12,190
Other	5,432	5,800
Total intangible assets	16,558	17,990
Investments and other assets		
Investment securities	60,767	65,361
Long-term loans receivable	232	230
Deferred tax assets	14,783	12,982
Other	6,135	6,935
Allowance for doubtful accounts	(469)	(469)
Total investments and other assets	81,450	85,040
Total non-current assets	439,688	445,859
Total assets	685,266	696,049

(Millions of yen)

	As of March 31, 2022	As of December 31, 2022
<b>Liabilities</b>		
Current liabilities		
Notes payable - trade	1,798	1,995
Accounts payable-trade	47,116	47,378
Short-term borrowings	3,241	5,180
Current portion of long-term borrowings	1,220	1,274
Accounts payable - other	16,592	14,750
Accrued expenses	15,971	11,075
Income taxes payable	5,488	1,815
Accrued consumption taxes	6,625	8,166
Other	11,923	15,304
Total current liabilities	109,980	106,940
Non-current liabilities		
Convertible-bond-type bonds with share acquisition rights	25,200	25,162
Long-term borrowings	9,820	9,591
Deferred tax liabilities	3,000	2,994
Provision for retirement benefits for directors	1,610	1,762
Provision for share awards	5,242	5,102
Provision for share awards for directors	198	169
Retirement benefit liability	82,328	83,264
Asset retirement obligations	3,706	3,779
Other	10,659	9,877
Total non-current liabilities	141,766	141,704
Total liabilities	251,746	248,645
<b>Net assets</b>		
Shareholders' equity		
Share capital	42,481	42,481
Capital surplus	80,940	80,880
Retained earnings	332,860	344,486
Treasury shares	(37,138)	(36,534)
Total shareholders' equity	419,144	431,313
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	14,620	12,965
Revaluation reserve for land	(122)	(96)
Foreign currency translation adjustment	(207)	1,384
Remeasurements of defined benefit plans	(3,542)	(3,009)
Total accumulated other comprehensive income	10,747	11,244
Non-controlling interests	3,628	4,845
Total net assets	433,520	447,403
Total liabilities and net assets	685,266	696,049

## (2) Quarterly Consolidate Statements of Income

(Millions of yen)

	For the nine months ended December 31, 2021	For the nine months ended December 31, 2022
Operating revenue	453,625	472,814
Operating costs and expenses	399,085	413,839
Gross profit	54,539	58,974
Selling, general and administrative expenses	32,126	34,466
Operating profit	22,413	24,508
Non-operating income		
Interest income	11	12
Dividend income	799	905
Share of profit of entities accounted for using equity method	1,300	2,240
Other	716	1,065
Total non-operating income	2,827	4,224
Non-operating expenses		
Interest expenses	331	318
Other	107	88
Total non-operating expenses	438	407
Ordinary profit	24,801	28,325
Extraordinary income		
Gain on sale of non-current assets	219	157
Gain on sale of investment securities	28	54
Other	12	0
Total extraordinary income	260	213
Extraordinary losses		
Loss on disposal of non-current assets	293	587
Impairment losses	165	589
Settlement payments	90	—
Other	31	141
Total extraordinary losses	581	1,318
Profit before income taxes	24,480	27,220
Income taxes - current	6,962	7,296
Income taxes - deferred	1,906	2,429
Total income taxes	8,868	9,725
Profit	15,611	17,494
Profit attributable to non-controlling interests	306	411
Profit attributable to owners of parent	15,305	17,083

## (3) Quarterly Consolidated Statements of Comprehensive Income

(Millions of yen)

	For the nine months ended December 31, 2021	For the nine months ended December 31, 2022
Profit	15,611	17,494
Other comprehensive income		
Valuation difference on available-for-sale securities	148	(1,639)
Foreign currency translation adjustment	28	182
Remeasurements of defined benefit plans, net of tax	1,003	530
Share of other comprehensive income of entities accounted for using equity method	356	1,441
Total other comprehensive income	1,537	515
Comprehensive income	17,148	18,010
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	16,845	17,554
Comprehensive income attributable to non-controlling interests	303	455

## (4) Quarterly Consolidated Statements of Cash Flows

(Millions of yen)

	For the nine months ended December 31, 2021	For the nine months ended December 31, 2022
<b>Cash flows from operating activities</b>		
Profit before income taxes	24,480	27,220
Depreciation	15,790	16,036
Impairment losses	165	589
Amortization of goodwill	1,306	1,604
Increase (decrease) in allowance for doubtful accounts	29	81
Increase (decrease) in provision for retirement benefits for directors	(10)	79
Increase (decrease) in provision for share awards	(154)	(139)
Increase (decrease) in provision for share awards for directors	41	(28)
Increase (decrease) in retirement benefit liability	2,231	1,606
Interest and dividend income	(810)	(917)
Interest expenses	331	318
Loss (gain) on sale of investment securities	(28)	(54)
Loss (gain) on sale and retirement of property, plant and equipment and intangible assets	73	429
Share of loss (profit) of entities accounted for using equity method	(1,300)	(2,240)
Decrease (increase) in trade receivables	(3,889)	(1,907)
Decrease (increase) in inventories	244	(1,460)
Increase (decrease) in trade payables	4,113	(682)
Increase (decrease) in accrued expenses	(4,687)	(4,994)
Increase (decrease) in accrued consumption taxes	557	1,611
Increase (decrease) in other liabilities	2,959	3,293
Other, net	(1,674)	(1,302)
Subtotal	39,772	39,143
Interest and dividends received	1,015	1,363
Interest paid	(305)	(332)
Income taxes paid	(10,002)	(13,340)
Net cash provided by (used in) operating activities	30,479	26,833
<b>Cash flows from investing activities</b>		
Payments into time deposits	(7,010)	(6,604)
Proceeds from withdrawal of time deposits	6,804	6,549
Purchase of securities	—	(3,000)
Proceeds from withdrawal of negotiable certificates of deposit	600	—
Purchase of property, plant and equipment and intangible assets	(20,711)	(19,889)
Proceeds from sale of property, plant and equipment and intangible assets	477	313
Purchase of investment securities	(1,476)	(4,009)
Proceeds from sale and redemption of investment securities	48	74
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(1,630)	(685)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	78	476
Decrease (increase) in investments and other assets	(232)	(618)
Loan advances	(22)	(15)
Proceeds from collection of loans receivable	19	20
Other, net	42	(153)
Net cash provided by (used in) investing activities	(23,012)	(27,540)



(Millions of yen)

	For the nine months ended December 31, 2021	For the nine months ended December 31, 2022
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term borrowings	(320)	(62)
Proceeds from long-term borrowings	9,050	150
Repayments of long-term borrowings	(9,291)	(1,248)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(781)	(15)
Purchase of treasury shares	(0)	(80)
Proceeds from disposal of treasury shares	—	528
Dividends paid	(4,927)	(5,252)
Dividends paid to non-controlling interests	(83)	(143)
Other, net	(888)	(1,080)
Net cash provided by (used in) financing activities	(7,243)	(7,204)
Effect of exchange rate change on cash and cash equivalents	0	41
Net increase (decrease) in cash and cash equivalents	223	(7,870)
Cash and cash equivalents at beginning of period	93,683	99,524
Cash and cash equivalents at end of period	93,906	91,654